



## Kalliopi P. Kousis

Senior Counsel

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Kalliopi P. Kousis is a Senior Counsel with Hickey Smith Dodd LLP, and has been practicing law for eighteen years. Her practice has been focused on various areas of construction, insurance and business related matters and litigation. Kalliopi has successfully led several complex, multiparty construction defect (construction accident), general and transportation claims on behalf of insurance carriers, transportation companies and corporations in state and federal courts in New Jersey and New York.

Prior to joining Hickey Smith Dodd LLP, Kalliopi provided legal representation to insurance carriers and corporations in many high-profile automobile/commercial liabilities, construction accidents and premises liability claims, managing all aspects of the litigation process, from initial case evaluation to resolution. She earned her Juris Doctorate from Syracuse University College of Law, and was the recipient of the New Jersey Super Lawyers 2010 "Rising Star" award.

Through her wide-ranging experience, Kalliopi has developed an expertise in crafting litigation strategies, and advising clients of the potential risks and possible outcomes for each course of action. Kalliopi provides a step-by-step approach and possible alternatives, helping clients determine the best path to achieve their goal and successful outcome.

### EDUCATION

JD, Syracuse University  
College of Law, 1998

BA, Rutgers University,  
Rutgers College, 1995

### BAR ADMISSIONS

District of Columbia

New Jersey

New York

### COURT ADMISSIONS

United States District Court  
for the District of New  
Jersey

United States District Court  
for the Eastern and  
Southern Districts of New  
York

#### ACTIVITIES AND MEMBERSHIP

Kalliopi P. Kousis is a participating member of Claims and Litigation Management (CLM), the Defense Research Institute, the Trucking Insurance Defense Association, FETA, and the Greek Chamber of Commerce. She is also a past president of the Hellenic American Bar Association of NJ.